METTLER TOLEDO Service

2013 TotalCare Pricing Master

Equipment Category	Service Level	When sold at Point of Sale (POS)		When sold after initial purchase and warranty expired (OOW)	
		Rate	Code	Rate	Code
Bench Scales	Value	$28.00	VABSPOS	$37.00	VABSOOW
	Standard	$41.00	STBSPOS	$55.00	STBSOOW
	Comprehensive	$62.00	CPBSPOS	$82.00	CPBSOOW
Floor < 5K	Value	$48.00	VAFLPOS	$64.00	VAFLOOW
	Standard	$76.00	STFLPOS	$101.00	STFLOOW
	Comprehensive	$102.00	CPFLPOS	$136.00	CPFLOOW
Floor > 5K	Value	$62.00	VAF5POS	$82.00	VAF5OOW
	Standard	$95.00	STF5POS	$127.00	STF5OOW
	Comprehensive	$143.00	CPF5POS	$191.00	CPF5OOW
Truck Scale (Above Ground)	Value	$89.00	VATAPOS	$119.00	VATAOOW
	Extra Deck	$23.00	VATAPOS-ED	$30.00	VATAOOW-ED
	Standard	$157.00	STTAPOS	$209.00	STTAOOW
(4 Deck Standard)	Extra Deck	$39.00	STTAPOS-ED	$52.00	STTAOOW-ED
	Comprehensive	$248.00	CPTAPOS	$331.00	CPTAOOW
	Extra Deck	$63.00	CPTAPOS-ED	$84.00	CPTAOOW-ED
Truck Scale (Pit Scale)	Value	$177.00	VATPPOS	$236.00	VATPOOW
	Extra Deck	$45.00	VATPPOS-ED	$60.00	VATPOOW-ED
	Standard	$314.00	STTPPOS	$418.00	STTPOOW
	Extra Deck	$79.00	STTPPOS-ED	$105.00	STTPOOW-ED
(4 Deck Standard)	Comprehensive	$497.00	CPTPPOS	$662.00	CPTPOOW
	Extra Deck	$125.00	CPTPPOS-ED	$166.00	CPTPOOW-ED

Zone Charges				
Distance	Zone Charge	Z-Code	Heavy Tool Charge	Z-Code
0-40 kms	$164.00	Z101ST	$492.00	Z101HT
41-80 kms	$341.00	Z201ST	$696.00	Z201HT
81-120 kms	$478.00	Z301ST	$1,035.00	Z301HT
121-160 kms	$631.00	Z401ST	$1,372.00	Z401HT
161-200kms	$784.00	Z501ST	$1,711.00	Z501HT
201-240 kms	$937.00	Z601ST	$2,049.00	Z601HT
241 kms and greater	Contact ASL for Quote	Z701ST	Contact ASL for Quote	Z701HT

Service Levels	Service Elements	Customer Requirements	Customer Benefits	Target Segments
Value Service	Calibration only	Budgetary constraints Accurate measurements	Calibrated and certified equipment at minimized period costs	Not in a regulated environment Device not used frequently Clean Environments
Standard Service	Preventaive Maintenance Value Add Calibration Increasing load test	Longevity of equipment Failure prevention Accurate measurements	Calibrated and certified equipment	Not in a regulated environment Heavy used and contaminated
Comprehensive Service	Preventive Maintenance Traceable Calibrations Increase/Decrease test	Longevity of equipment Failure prevention Accurate measurements	Failure prevention through functional testing and equipment calibration	Pharma, ISO17025 Regulated Food and Beverage Heavy used and contaminated

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TotalCare Service At A Glance

Standard Industrial Services (Bench and Floor Scales)	VALUE	STANDARD	COMPREHENSIVE
Visual inspection and confirmation of the weighing system	X	X	X
Basic Test Confirmation Report (BTC – Miracal)	X	X	X
Service Sticker	X	X	X
Cleaning (external only)		X	
Standard Inspection & Test		X	
Increasing load test only		X	
Complete & apply calibration sticker		X	X
Inspection of all critical components		X	X
Accredited Service			X
Cleaning, Grease and Lubrication			X
Document “as found” readings:			X
Perform Shift Test			X
Test scale sections and/or corners in accordance with M-T 15107100A			X
Verify zero			X
Perform increasing / decreasring load test- record As Found and As Left readings			X
Perform adjustments and calibrate as required			X

* Measurement Canada and ISO17025 Calibration Certificate available for additional charge

Vehicle Scales	VALUE	STANDARD	COMPREHENSIVE
Visual Inspection	X	X	X
Bumper Inspection	X	X	X
Grounding Inspection	X	X	X
Calibration/Shift Verification (TV), with the use of the HDTT, calibration with weights will be performed if required	X	X	X
Service Sticker	X	X	X
Calibration which includes:		X	X
· Complete weighing test		X	X
· Record zero reading (adjust if necessary)		X	X
· Unload approximately 5000 pounds of test weights and record displayed value		X	X
· Using the weight on the platform, perform the first load section test and record		X	X
· Place test load over each section and at each mid-span		X	X
· Unload approximately an additional 10,000 pounds of test weights and record displayed value		X	X
· Unload the remaining weight and record the displayed value		X	X
· Using the weight on the platform, perform the second load section test & record		X	X
· Place test load over each section and at each mid-span		X	X
· Remove the weight from the platform		X	X
· Weigh the unloaded truck and record the displayed value		X	X
· Return the weight to the platform, record the displayed value of the combined load		X	X
· Decreasing load test, at approximately one-half of maximum test load		X	X
· Record return to zero		X	X
Detailed Mechanical Inspection		X	X
Jack/Lubrication			X

* Power Wash available at additional charge

METTLER TOLEDO Service

TotalCare Installation Pricing Guide

INSTALLATION PACKAGE

BENCH PORTABLE

Service Item Code	Service Description	Price
I-STARTER PAC-C	STARTER PAC, ISO9001 Comprehensive	$218.00
I-IPAC17025-C	IPAC, ISO17025 Certificate.	$270.00
I-INSTALLPAC-C	IPAC, Measurement Canada Certificate.	$328.00

FLOOR SCALE (ON FLOOR)

Service Item Code	Service Description	Price
I-STARTER PAC-FL-C	STARTER PAC, ISO9001 Comprehensive	$435.00
I-IPAC17025-FL-C	IPAC, ISO17025 Certificate.	$550.00
I-INSTALLPAC-FL-C	IPAC, Measurement Canada Certificate..	$600.00

FLOOR SCALE (IN PIT OR BOLTED TO FLOOR)

Service Item Code	Service Description	Price
I-STARTER PAC-INPIT-C	STARTER PAC, ISO9001 Comprehensive	$490.00
I-IPAC17025-INPIT-C	IPAC, ISO17025 Certificate.	$660.00
I-INSTALLPAC-INPIT-C	IPAC, Measurement Canada Certificate. .	$725.00

VEHICLE SCALES

Service Item Code	Service Description	Price
I-INSTALLPAC-VEH-C	IPAC,Standard Install	$3,999

INSTALLATION PACKAGE

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ZONE RATE

TOTAL INSTALL PRICE

Example:

4 deck VS standard install (MC included)	$3,999
Travel to zone 2*	$696
	$4,695

** Note that all VS installs need to use HDTT zone rates*

ZONE RATE

	0-40 kms	41-80 kms	81-120 kms	121-160 kms	161-200kms	201-240 kms	> 241 kms
Standard Van	$164.00	$341.00	$478.00	$631.00	$784.00	$937.00	ASL Quote
	Z101ST	**Z201ST**	**Z301ST**	**Z401ST**	**Z501ST**	**Z601ST**	**Z701ST**

	0-40 kms	41-80 kms	81-120 kms	121-160 kms	161-200kms	201-240 kms	> 241 kms
HDTT	$492.00	$696.00	$1,035.00	$1,372.00	$1,711.00	$2,049.00	ASL Quote
	Z101HT	**Z201HT**	**Z301HT**	**Z401HT**	**Z501HT**	**Z601HT**	**Z701HT**

MEASUREMENT CANADA CERTIFICATION (stand alone or in depot)

Service Item Code	Certificate for Scales with a Maximum Weight of:	Price
MCI1_A	**<101 kg**	$50*
MCI2_A	**101-5000 kg**	$125*
MCI3_A	**5001-10000 kg**	$285*
MCI4_A	**10K-50K kg**	$425*
MCI5_A	**50K-100K kg**	$625*
MCI_RAIL_A	**>200000 kg**	$725*