ADI310 LED Scoreboard Is Now Available to Order

We are pleased to announce the introduction of the ADI310 as our new scoreboard offering. With the continued feedback from our sales force for a unit that is easier to read at long distances, METTLER TOLEDO is now providing you a product that not only has higher visibility, but does so at a lower cost than the 8618. The following sales tools are now available on the My-MT Connection website (www.my-mtconnection.com). Visit the site to see more information on this outstanding new product! Included in the material is:

- Data Brief
- Price Page
- Manual

Key benefits that you need to know about the ADI310 include:

- Increased Visibility with Bright LED Display
- Dual Intensity Setting
- Multi-Drop Capability
- Field Repairable
- No External Remote Controls Needed
- Lower Cost!

We have also provided the following tables so that you can compare the new scoreboard with the technical specifications and features of the 86180003.





SPECIFICATIONS				
ADI310		86180003		
7-3/8" (188mm)	HEIGHT	6.7" (169mm)		
30" (762mm)	WIDTH	21.3" (540mm)		
6-5/8" (143mm)	DEPTH	2.6" (65mm)		
Aluminum alloy with a polyester powder coating	ENCLOSURE	.06" (1.5mm) stainless steel		
IP-56 (NEMA 4)	ENVIRONMENTAL PROTECTION	IP-65 (NEMA 4X)		
23 lbs (10.4 kg)	WEIGHT	12.1 lbs (5.5 kg)		

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ADI310		86180003	
-40C to 55C (-40F to 130F)	OPERATING TEMPERATURE	-35C to 45C (-31F to 113F)	
32C to 66C (0F to 150F)	STORING TEMPARTURE	-40C to 70C (-40F to 158F)	
Six 4" High-bright LED	CHARACTERS	Six 4" backlit LCD	
GR/NT and KG/LB	DESIGNATORS	G/N/T and KG/LB	
RS-232, 20mA Current Loop, RS-422	INTERFACES SUPPORTED	RS-232, 20mA Current Loop, RS-422, RS-485	
100 VAC to 240 VAC 50/60Hz	ELECTRICAL REQUIREMENT	100 VAC to 240 VAC 50/60Hz	
Semi-Automatic	COMMUNICATION SETUP	Fully Automatic	

FEATURES			
ADI310	SCOREBOARD	86180003	
х	FIELD REPAIRABLE	Х	
Х	COMPETITIVE INDICATOR SUPPORT	Х	
Х	LB/KG AUTO-SWITCHING DESIGNATOR	Х	
х	MULTI-DROP SUPPORT	х	
	SUPPORTS DC DIRECT CONNECT (24V)	Х	
	LCD DISPLAY	х	
х	LED DISPLAY		
х	SELECTABLE DIGIT BRIGHTNESS		
\$1,445	LIST PRICE	\$1,695	

With the comparable options and the significantly lower price of the new scoreboard, the 8618 will no longer be available as of December 2004. All orders requesting the 8618 will be changed to the ADI310. Should a problem arise with this substitution, please contact us for assistance. Don't forget to visit the My-MT Connection website now (www.my-mtconnection.com) to see all of the material listed above and more.

Good selling!

Eric Boggs

Industry Specialist – Vehicle Weighing

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