

# New 2003 Parts Price Book

With each printing of your price book, we try to incorporate some improvements to make it an easy-to-use, indispensable reference document for your organization. Toward that goal, your new price book contains a significant change.

**The Pricing section and the Quick Reference sections have been split into two separate documents.** The book was becoming quite large. A new pricing section will be mailed to you the week of February 17. In the meantime, the book is posted on My-MT Connection. Excel and PDF formats are posted. Within the first quarter, an updated quick reference book will be released.

Overall, we have recognized an increase in list price of approximately 2.3%, which is representative of the cost increases METTLER TOLEDO has experienced.

**MTX & Powercells** – No Increase

**3<sup>rd</sup> Party Load Cells and Parts** – No Increase

**Load Cells** – increase of approximately 2.7%

**PCBs** – increase of approximately 2.1%

**Other Standard Industrial Parts** – increase of approximately 2.3%

Can't find your price book? Remember, price pages are always at your fingertips when you log on to My-MT Connection. Just browse to [product information\price pages](#).

*Mark Morris  
Market Manager  
Industrial Parts*

**Coming Soon!**  
**My-MTParts** - A new and exciting web tool for parts pricing, availability and ordering.

**NOTE:** This Bulletin was distributed electronically and can be found on [www.my-mt.com/connection](http://www.my-mt.com/connection).

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